



# IN JOINING US The business Your position Personal growth

#### We're building a business

M Introductions was founded by Emma Salmon and James Martin who worked together for many years in the financial services sector.

By identifying the opportunity to combine their in-depth knowledge of the industry with their outstanding sales and business acumen, to provide an unrivalled headhunting service across multiple continents.

We are a privately owned and independently run company with no external shareholders, the only people making decisions are the ones sat in the office working alongside you day to day.

#### where as a Consultant

In this position you will become a key revenue contributor to the business, where you will experience lucrative on target earnings.

You will be trained and developed to take ownership of assignments which will require you to proactively source experienced, passive candidates on behalf of an established yet growing client based.

The position will require an immense level of focus, drive and sales acumen but will not require the need for any new business development activity.

#### you can genuinely grow

As a young and ambitious business, we are growing rapidly and can therefore offer our employees a truly progressive career.

Progression to us is rewarded solely on merit, meaning the speed in which you move up is entirely dictated by your own drive and desire. Each level adds additional duties to help promote learning and development.

We offer a completely transparent criteria required to reach each level, which gives you something tangible to work toward. **DIRECTOR** 

ASSOCIATE DIRECTOR

SENIOR MANAGER

MANAGING/PRINCIPLE CONSULTANT

SENIOR CONSULTANT

CONSULTANT

**ASSOCIATE** 

## WHAT TO EXPECT



#### We practice excellence

Impressing people in every sense of how we conduct our business. Our ability to deliver a higher quality of services at a faster pace with meticulous attention to detail has largely contributed to our ongoing success.

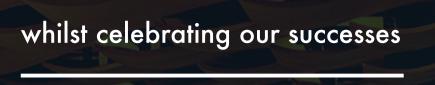
We are supportive and caring toward one another and as such, we believe in critical and honest feedback to help each other grow. Irrespective of level, we are all on a learning journey and believe that we should strive for personal development and improvement in any way possible.



We truly invest in our employees and will help you turn dreams of where you want to be into attainable goals both professionally and personally.

As a small business we are like a family, and we want to see everyone reaching levels of achievement and happiness that they simply cannot have anywhere else.

Nimble enough to create bespoke career paths, successful enough to pay above market packages and personally invested enough to provide any tools you need to get to where you want to be, we'll have you covered.



We enjoy and celebrate as impressively as we perform.

With a qualitative approach to everything we do, company social events and celebrations never spare an expense.

Recent trips have included Henley Regatta, Ascot Races and Private Dining at Duck & Waffle, which provided all-inclusive, 5-star hospitality packages. Our company celebrations are unconditionally inclusive of all employees.

We also provide personal and team incentives and rewards which include vouchers, gifts, events and experiences.

### **OUR VISION**

Mission statement

Cultural journey

Brand growth

#### Our mission

We are striving to compete as one of the most renounced headhunters in the world, known for our specialism within the financial services sector A true market leader and a recognisable, global brand.

#### and culture

Culture to us is everything.

The people who work for us are driven individuals with a thirst for knowledge, success and fulfilment.

As a truly collaborative team, we encourage our team to share ideas, problems, solutions, achievements, lessons and anything else that they feel is important amongst our peers so they can help one another to learn, solve and grow.

We have built our reputation upon 5 key values which are inherent in our people and therefore our business:

**INTEGRITY** 

**DRIVE** 

**PROFESSIONALISM** 

**ACCOUNTABILITY** 

**EXCELLENCE** 

#### based in a regal location

Our offices are based in Windsor, one of the most prestigious towns in the country. We are located centrally, neighbouring the iconic Long Walk and not more than a two-minute walk from Windsor Castle.

We believe that having access to shops, green space, restaurants, gyms, bars and entertainment is vital to ensuring employee happiness and fulfilment.

The working environment is furnished to a high-specification meaning that you'll look forward to spending time in the office every day.

We provide the best equipment to assist your business activities - this includes apple hardware, adjustable standing desk arms, wireless accessories, earphones and just about anything else at your request.

Situated next door to royalty, we absolutely benchmark ourselves against that level of prestige and quality.

